



ISRAEL AIRPORTS AUTHORITY

Incorporated by the Israel Airports Authority Act, 1977

Tender No. 200007167 for the Provision of Professional Airport/Aviation Planning and Consulting Services for the Israel Airports Authority

1. General

The Israel Airport Authority (the "**IAA**"), hereby requests proposals to participate in an open tender for the provision of professional airport/aviation planning and consulting services (the "**Services**") for the IAA, all in accordance with the instructions for the bidders specified in this Request for Proposals (the "**RFP**") and based on the terms and conditions stipulated in the Tender Documents (as defined below) (the "**Tender**").

This Tender is a competitive process conducted according to the Israel Mandatory Tenders Law 5752-1992, and the Tender Regulations 5753-1993. It is hereby emphasized that any reservations, comments or clarifications a Bidder may have regarding the terms of the Tender Documents, including this RFP and the Contract, should be submitted to the IAA as a Clarification Request (as defined in this RFP) prior to the submission of the Proposal to the Tender. Furthermore it is clarified, that Bidders should not seek to alter any contractual terms and no changes to the terms and conditions of the Contract will be accepted by the IAA and after Submission Date.

The Tender process will be conducted via the "SourcingVision" e-tendering platform (the "**Platform**") – the Tender Documents will be issued and may be reviewed, and the Proposals will be submitted through the "SourcingVision" platform, as further detailed in this RFP. Sourcing Vision Training manual for Bidders is attached as Appendix B.

2. Invitation for Proposals

2.1. In connection with the aforesaid, the IAA invites any person and/or entity that complies with the requirements of this RFP (the "**Bidder**") to submit its proposal to the Tender, all as stipulated herein and based upon the terms, covenants and provisions of this RFP and the Tender Documents (the "**Proposal**").

2.2. This Tender is a framework Tender for the selection of a pool of design firms who will provide the Services to the IAA. There may be more than one Bidder that is awarded this Tender, and each such Awarded Bidder shall be referred to as a "Framework Service Providers". Each Framework Service Provider shall sign the Contract with the IAA, as a framework agreement for the provision of the Services.

Nonetheless, procurement of the Services from any Framework Service Providers shall be subject to a bidding procedure (based on quality and/or price), conducted between the Framework Service Providers, from time to time during the term of the Contract, as defined in the Contract.

The scope of services and the requirements from the Framework Service Provider shall be determined based on the IAA's needs and at its sole discretion.



- 2.3. It is clarified, that the IAA has no obligation to order certain scope of Services from any of the Framework Service Providers (if any), and the Framework Service Providers shall have no claim and/or demand against the IAA in this respect. Furthermore, since competitive bidding procedures will be conducted for the allocation of work, the IAA cannot guarantee equal distribution between all Framework Service Providers and there may be differences in the scope, type and quantity of Services required from each of the Framework Service Providers.
- 2.4. None of the Framework Service Providers has any exclusivity with respect to the Services and the IAA may conduct, at any time, additional procedures and engage with other suppliers for the provision of the Services.
- 2.5. The specific terms of engagement and scope of work shall be determined by the IAA in each particular bidding procedure. A Work Order (as defined in the Contract) shall be issued to such Framework Service Provider who was awarded the bidding. In this regard, Bidders should also note the provisions of section 11 of the Contract.

3. Tender Documents

- 3.1. This RFP, including all its appendices, and together with the Contract for the Provision of Professional Airport/Aviation Planning and Consulting Services (the "**Contract**") and any appendices thereto shall constitute the tender documents (the "**Tender Documents**").
- 3.1. The version of the Tender Documents that was issued by the IAA and uploaded to the Platform shall be the sole binding copy in respect of this Tender (the "**Binding Copy**"). The IAA is entitled to make changes to the Tender Documents during the Tender process and will update on the Platform if any such changes are made.
- 3.2. The Bidder is not entitled to make any modification of any kind in the Tender Documents. In this respect, it is emphasized that any other copy of the Tender Documents, including, without limitation, a copy which was printed by the Bidder and/or any other proposal form and/or statement form submitted by any Bidder and any other document which was edited by the Bidder and submitted to the IAA, shall not replace the Binding Copy and shall not prevail over the Binding Copy.

4. Schedule

- 4.1. Without in any way limiting the right of the IAA to change or postpone any of the following dates in accordance with the provisions of this RFP, the expected schedule for the Tender process is as follows:

Issuance of this RFP	-	July 20, 2026
Last Date of Registration to the Tender	-	September 7, 2026
Last date for submission of Clarification Requests	-	August 10, 2026
Submission Date	-	September 8, 2026
Validity of the Proposals	-	June 30, 2027

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- 4.2. The IAA shall be entitled, at any time, to change and/or postpone any of the abovementioned dates. Notification of such changes shall be delivered to all Bidders pursuant to the provisions of this RFP. In any event of such extension, the rights and obligations of the IAA and of the Bidders previously subject to such deadlines shall be extended accordingly. For the removal of doubt it is clarified, that nothing herein shall be construed as granting an extension of any kind.
- 4.3. Any change and/or extension as aforementioned shall not derogate from any of the IAA's rights according to the Tender Documents and any applicable law, and the Bidders hereby irrevocably waive and shall be prevented from raising any claim and/or demand in this regard.

5. **Review of the Tender Documents and Registration**

- 5.1. Any person and/or entity requesting to participate in the Tender can review this RFP on the IAA website at www.iaa.gov.il (the "**Website**") under the "Tenders and Contracts" tab.
- 5.2. All Tender Documents are available for review on the Platform which may be accessed through the link on the Website under the "Tenders and Contracts" tab.
- 5.3. Review of the Tender Documents shall be made available after completion of the registration process through the Platform. Instructions for the registration and submittal of proposals via the Platform is available on the Website.
- 5.4. Any Amendment (as defined in Section 13 hereunder) issued by the IAA shall constitute an integral part of the Tender Documents, and can also be reviewed on the Platform.
- 5.5. Participation in this Tender process is subject to registration as a participant in the Tender through the Platform (the "**Tender Registration**").
- 5.6. A Bidder that did not complete the Tender Registration on or before the specified date shall not be entitled to submit a Proposal, and any Proposal submitted by such Bidder will be disqualified.
- 5.7. As part of the Tender Registration, each Bidder shall provide the IAA with its updated contact details, including its full name, identification number, address, phone number, facsimile number and e-mail address.
- 5.8. The IAA shall not be responsible and shall carry no liability for any damage and/or loss and/or expense and/or payment, of any kind whatsoever, incurred by a Bidder and/or to anyone on its behalf, due to any fault and/or error and/or omission with respect to the details provided by the Bidder as aforesaid, nor for any damage and/or loss and/or expense caused due to unavailability, error or malfunction of the Website and/or the Platform, and the Bidder hereby irrevocably waives and shall be prevented from raising any claim and/or demand in this respect.

6. **Threshold Requirements**

Only Bidder who fully meets all the threshold requirements stipulated in this Section 6 may submit a Proposal to the Tender:

- 6.1. A Bidder who is a corporation, duly incorporated and validly existing under the laws of the jurisdiction in which it was incorporated;



- 6.2. A Bidder, who planned as a Principal Planner, during the last 7 years prior to the Submission Date, at least all the following facilities/systems:

"**Principal Planner**" in this section 6 refers to a party that directly contracted with the client and did not provide the services as a subcontractor.

- 6.2.1. A terminal facility as part of an airport with annual passenger traffic of at least 20 million, that includes, *inter alia*, the planning of all the following core elements:

6.2.1.1. Passenger terminal processing facilities;

6.2.1.2. All the following: planning of aircraft parking aprons, including aircraft positioning, aircraft stand markings according to relevant standards, location of aircraft refueling systems, air conditioning systems, electrical systems, VDGS systems, planning of aircraft movement to stands, and examination of ground support equipment operation in the aircraft's vicinity.

6.2.1.3. Baggage handling systems;

Note: the Bidder may present its experience in planning all the above elements (and the included subsystems) in one terminal and/or in several terminals (in one airport/airfield or more each with annual passenger traffic of at least 20 million).

And,

- 6.2.2. At least two (2) of the following: airport control tower and/or airport cargo handling area.

Note: the Bidder may present its experience in planning all the above elements in one airport/airfield or two.

Note: at least one of the facilities specified above has been completed as at the Submission Date, i.e. the facility was constructed and delivered to the customer and/or operational use of the facility commenced.

And,

- 6.2.3. Air traffic management systems in an airport with annual passenger traffic of at least 20 million per year or at least 150,000 aircraft movements per year, where the system includes, at a minimum, all the following systems:

6.2.3.1. Navigation systems;

6.2.3.2. Communication systems;

6.2.3.3. Radar systems (PSR+MSSR+MLAT).

Note: The Bidder may present experience gained in the design of all the aforementioned core areas, within the framework of the design of one system and/or a number of air traffic management systems in airports that meet the above conditions.



- 6.3. A Bidder, who performed as a Principal Planner, during the last 7 years prior to the Submission Date, at least one "airport master plan" for an airport/airfield with annual passenger traffic of at least 20 million.
- 6.4. A Bidder who obtained a Security Clearance in accordance with section 10.4 below.

7. **Eligibility and Participation**

- 7.1. In order to participate in this Tender, a Bidder must possess the relevant qualifications and comply with the Threshold Requirements that are specified in section 5.1 above. Participation in this Tender process will be at all times subject to such Bidder's compliance with all the terms and conditions set forth in the Tender Documents, in their entirety.
- 7.2. It is hereby emphasized that the Threshold Requirements and any other requirements stipulated in the Tender Documents must exist in the Bidder itself, unless explicitly specified otherwise.
- 7.3. The submission of one Proposal by multiple entities (i.e. two or more entities who join together to submit one proposal) shall not be allowed, and any joint proposal shall be disqualified.
- 7.4. By submitting its Proposal the Bidder confirms that neither the Bidder nor any interested party therein nor directors or officers thereof are or shall be residents or nationals of a country which does not have diplomatic relations with the State of Israel and/or of a country which does not have full trade relations with the State of Israel.
- 7.5. Notwithstanding the above, it is clarified that for the purpose of demonstrating compliance with the Threshold Requirements specified in sections 6.2 and 6.3, a Bidder shall be entitled to rely on experience acquired by a legal entity, whose business operation was purchased by the Bidder, by way of merger and/or other transaction for the transfer of assets and/or business activity (the "**Purchased Corporation**").

Should a Bidder wish to rely on the experience of the Purchased Corporation, the Bidder must attach to its Proposal documents and information attesting the merger and/or business acquisition and the experience acquired by such Purchased Corporation for the relevant period.
- 7.6. Any Bidder who previously entered into a contract with the IAA, and such contract was terminated by the IAA within the three (3) years preceding this Tender, as a result of the Bidder's non-compliance with the contract terms and breach of contract, shall not be entitled to submit its Proposal to this Tender, and in the event such Bidder does submit a Proposal – such Proposal shall be disqualified.
- 7.7. The IAA may, at its sole discretion, disqualify any Bidder who was announced, within the three (3) years preceding this Tender, the awarded bidder in any other tender or competitive procedure issued by the IAA, and thereafter withdrew its proposal and/or provided the Tenders Committee with misleading information and/or otherwise acted during the tender process in a devious manner.



In addition, the IAA shall be entitled, at its sole discretion and subject to giving the Bidder a right of objection thereto, to prevent participation in the Tender and/or disqualify the Proposal of a Bidder with which the IAA has had a negative, bad or failed experience, in the framework of one or more previous engagement between the IAA and such Bidder, regarding services or works similar to those to be provided under the present Tender, including due to lack of trust, inappropriate behavior and/or significant dissatisfaction regarding the works and/or services provided to the IAA by such Bidder and/or anyone on its behalf.

8. **Method of Submission - Instructions to Bidders**

- 8.1. Bidders shall prepare their Proposal in strict conformity with the requirements of this RFP. Bidders shall complete all parts of the Proposal form attached hereto as **Appendix A** (the "**Statement Form**"), in an accurate and detailed manner, disclosing all the information requested, as well as any additional information or data required to clarify, substantiate and, in general, support the Proposal.
- 8.2. Bidders shall not modify or supplement the instructions of this RFP. Unauthorized conditions, limitations, modifications, supplements, reservations, disclaimers or provisions attached to a Proposal may cause the Proposal to be deemed non-compliant with this RFP.
- 8.3. **It is emphasized that Bidder should not include any prices or any price related information in the Proposal. In the event that the Bidder will not comply with such requirement, the prices or price related information shall not be binding upon the IAA, and the IAA may disregard any such information or disqualify the Proposal, all at its sole discretion.**
- 8.4. All Proposal, including any supplementary materials and printed literature, as well as any request for clarification shall be submitted in English or Hebrew only.
- 8.5. All documents stipulated in this Section 8 shall be duly signed by the Bidder's authorized signatory, accompanied by Bidder's corporate seal.
- 8.6. The IAA shall not allow the submission of a partial submission and may disqualify any Proposal that is partial or incomplete.
- 8.7. The Proposal shall include all the following:
 - (a) **Statement Form** - duly filled-in and signed authorized signatory of the Bidder. Bidder shall attach to its Statement Form all documents as specified therein that are required to demonstrate compliance with the Threshold Requirements;
 - (b) **Tender Documents**, including this RFP, the Contract, their annexes and any Amendment issued by the IAA. All Tender Documents shall be initialed by the duly authorized signatory of the Bidder or stamped by Bidder's seal on each page, as acceptance of their terms and conditions;

It is emphasized that Bidder should not include any prices or information related to its Price Proposal in the Technical Proposal. Non-compliance with such requirement may result in the disqualification of the Proposal.



- 8.8. Submission Date - Proposals may be submitted via the Platform as of date of issuance of the RFP and no later than **September 8, 2026** at **10:00 AM**, Israel time (the "**Submission Date**").

The IAA shall be entitled, at its sole discretion, to change and/or postpone the Submission Date by posting the new Submission Date on the Website.

Proposals cannot be uploaded to the Platform and may not be submitted after the Submission Date. Only Proposals that were properly uploaded to the Platform prior to the Submission Date shall be evaluated by the IAA.

The IAA strongly encourages the Bidders to become familiar with the Platform and the instructions for submission in advance, in order to prevent and issues that may impair timely submission.

9. Validity of the Proposal

The Bidder's Proposal shall be valid until **June 30, 2027** ("**Proposal's Validity Date**"). The IAA shall be entitled, from time to time, and at its sole discretion, to extend the Proposal Validity Date for additional periods, by issuing a notice to the Bidders.

If an Awarded Bidder was announced, its Proposal's Validity Date shall be deemed extended until the Contract is signed.

10. Evaluation of the Proposals

- 10.1. The IAA shall examine the Proposals in order to determine whether the Bidder meets the Threshold Requirements and the general submission requirements (the "**Tender Requirements**"). The Proposals will be evaluated on a "go/no-go" basis, and will not be graded.

- 10.2. As part of the Tender process and without derogating from any other prerogative of the IAA pursuant to the RFP, the IAA at its sole discretion, may conduct an independent inquiry or investigation regarding any matter in connection with the Tender process and Proposal. As part of such an inquiry, the IAA may, inter alia, request further information and clarifications from any Bidder, person or entity that the IAA may deem appropriate;

- 10.3. Without derogating from the rights of the IAA under the RFP and under the law, the IAA will be entitled to disqualify any Proposal in the event that the IAA is of the opinion that such Proposal or any part thereof does not conform to the Threshold Requirements and/or Tender Requirements.

- 10.4. Concurrently with the evaluation of the Bidders' compliance with the Threshold Requirements, the Bidders will undergo the security review of the relevant security authorities, and will be required to receive a security clearance (the "**Security Classification**" and "**Security Clearance**", respectively).

- 10.4.1. It is clarified that such Security Clearance is a mandatory requirement for the participation in the Tender, and that the Proposal of any Bidder who fails to pass such Security Clearance shall be disqualified. Additional Security Classification shall be conducted with respect to the personnel and/or subcontractors presented on behalf of the Bidder as part of the bidding procedures.



- 10.4.2. Bidders hereby acknowledge that the Security Classification is conducted by the security authorities and is not within the powers of the IAA. The factors taken into consideration by the security authorities in the Security Classification, as well as the reasons for granting or withholding a Security Clearance, are not necessarily known to the IAA, and the decision is delivered to IAA without any reasoning, explanation or documentation.
- 10.4.3. Furthermore, it is clarified, that the security authorities may revoke the Security Clearance granted to any Bidder in the event that any of the circumstances, under which such Security Clearance was granted to such Bidder, has changed, at its sole discretion and in such case the Security Clearance will become invalid.
- 10.4.4. The Bidder shall have no claim with respect to any loss or damage whatsoever suffered by such Bidder due to Security Classification and/or failure to receive Security Clearance, and the Bidders hereby waive and shall be prevented from raising any claim and/or demand with respect to any relief, remedy, compensation or indemnification related thereto.
- 10.4.5. The IAA cannot make any representation regarding the date for completion of the Security Classification and any delays such procedures may cause to the Tender. The IAA shall be entitled to postpone any of the dates with respect to this Tender process in the event of delays in obtaining the Security Clearance for the Bidders.
- 10.4.6. The security authorities may demand as part of the Security Classification, and at their sole discretion, additional details regarding the Bidder, its employees, suppliers, contractors and other persons acting on its behalf and the Bidder will be required to provide any such additional details and information.

11. Announcement of Awarded Bidders

- 11.1. Upon completion of its evaluation of the Proposals, the IAA will announce those Bidders which the IAA deemed to have successfully complied with all Threshold Requirements and Tender Requirements ("**Awarded Bidders**").
- 11.2. The number of Awarded Bidders is not limited. The Awarded Bidders will not be ranked in any particular order and/or in a manner that will affect their chances of winning the bidding procedures and/or the amount of Services allocated to them.
- 11.3. The announcement of a Bidder as an Awarded Bidder and any notice related to disqualification and/or failure of a Bidder to comply with any of the requirements of this Tender process, shall be delivered to the Bidders exclusively by the secretary of the IAA's Tender Committee. Any announcement and/or declaration submitted to Bidders in the matter mentioned above, whether orally or in writing, by anyone other than the Secretary of the IAA's Tender Committee, shall be deemed invalid, and the Bidder shall not rely thereon in any manner and for any purpose or use. Bidder relying on such announcement and/or declaration shall do so at its own risk.



11.4. The IAA wishes to draw Bidder's attention to the provisions of the Contract regarding the manner in which the bidding procedures will be conducted and the procedure for issuance of Work Orders. By submitting their Proposals to this framework Tender, the Bidders acknowledge and agree to take part in such procedures, in accordance with the terms of the Contract and the specific terms to be set therein, and the Bidders waive any claim and/or demand against the IAA in this regard.

12. **Clarifications to the Tender Documents**

- 12.1. The Bidders are responsible for examining the Tender Documents with appropriate care and for being informed with any and all conditions which may in any way affect their participation in the Tender.
- 12.2. Prospective Bidders may raise questions, queries and requests for information and/or clarifications of the Tender Documents, including any reservations Bidders may have with respect to any of the terms of the Contract, by submitting their request through the Platform by no later than **August 10, 2026** (respectively the "**Clarification Request**" and the "**Last Date for Clarification Request**"). Any Clarification Request submitted at a later date may be regarded or disregarded, at the sole discretion of the IAA.
- 12.3. All replies issued by the IAA to the Clarification Request shall be uploaded to the Platform and constitute an Amendment to the Tender Documents, as specified in section 13 below. The IAA may, but is not obligated to send the Amendments, in any way it deems fit, to those Bidders who completed the Tender Registration.
- 12.4. It is the Bidder's sole responsibility to ascertain if any Amendments were issued prior to the Submission Date, to consider its content and be familiar with its terms and the Bidder hereby irrevocably waives and shall be prevented from raising any claim and/or demand in this respect.
- 12.5. The IAA has no obligation to respond to any Clarification Request, or to amend the Tender Documents further to such Clarification Request. The IAA shall not be bound by, and Bidders shall not rely on any interpretation or clarification made orally by the IAA to the Tender Documents.

13. **Amendments to the Tender Documents**

- 13.1. At any time prior to the Submission Date, the IAA may, for any reason, modify the Tender Documents by issuing a document specifying the amendments that were made (herein an "**Amendment**"). Any Amendment will be issued through the Platform.
- 13.2. Only Amendments that were issued by the IAA through the Platform, whether on the IAA's initiative or as a response to Clarification Request in accordance with the provisions of Section 12 above, shall bind the IAA. The IAA shall not be held liable for, or be bound by any replies, information or instructions not issued pursuant hereto.



- 13.3. For the avoidance of doubt it is clarified, that any modification, amendment, reservation, clarification, revision, addendum, elimination or other change of any of the provisions of the Tender Documents or any part thereof, made by a Bidder in any manner whatsoever, may cause disqualification of such Bidder's Proposal, all in accordance with the IAA's sole and absolute discretion.
- 13.4. Without derogating from the aforementioned, Proposals, which contain any alteration, addition, omission, condition, limitation or show irregularity of any kind, may be rejected by the IAA. The IAA reserves the right to waive any irregularities, technicalities or informalities in any Proposal, and to reject any or all Proposals.
- 13.5. Any reservations, comments or clarifications a Bidder may have regarding the terms of the Contract should be submitted to the IAA as a Clarification Request prior to the submission of the Proposal to the Tender. It is emphasized that changes to the terms and conditions of the Contract will not be accepted by the IAA and Bidders should not seek to alter any contractual terms after Submission Date.
- 13.6. Any modification of the Contract and/or any of the other Tender Documents, which may become necessary as a result of a Clarification Request, shall be made by the IAA exclusively through issuance of an Amendment pursuant to section 13.1 above.
14. **Responsibility of Bidders**
- Each Bidder shall carefully examine this RFP and shall evaluate all aspects of this Tender and the Services that may affect, directly or indirectly, its participation in this Tender. Failure of the Bidder to examine the RFP and any of its terms shall not release the Bidder from its obligations pursuant to RFP and full compliance with its Proposal.
15. **Review of the Awarded Bidder Proposal**
- 15.1. Following the announcement by the Tenders Committee of the Awarded Bidder, each Bidder shall be entitled to review the Awarded Bidder's Proposal and the resolutions of the Tenders Committee, all in accordance with Sections 21(v) and 21(vi) of the Regulations, subject to payment of NIS 500 plus V.A.T to the IAA and after prior coordination with the secretary of the Tenders Committee (the "**Review**").
- 15.2. A Bidder that is in the opinion that certain parts of its Proposal constitute commercial or professional secret which should remain confidential during the Review, shall mark the relevant parts as "confidential" and specify the reasons for such request in the designated place in the Statement Form (the "**Confidentiality Request**"). Notwithstanding the above, any prices included in the Proposal, and any information necessary for demonstrating compliance with the Threshold Requirements and the Mandatory Requirements shall not be considered confidential information.
- 15.3. The IAA shall have sole discretion with respect to accepting or rejecting the Confidentiality Request, and the withholding of confidential information from the Review.



16. **Tender Costs**

Unless otherwise explicitly provided in the RFP, any and all costs and expenses incurred by the Bidder in connection with its participation in the Tender will be borne by such Bidder. For the avoidance of doubt it is hereby clarified that the Bidders shall not be entitled to claim any compensation or indemnification from the IAA with respect to any damage, loss, cost or expense incurred by a Bidder as a result of an act or an omission of the IAA in relation to the Tender, including any postponement, delay or cancellation of such process in its entirety.

17. **Reservation of Rights**

- 17.1. All Bidders acknowledge that the description of the Services as specified in this RFP is general and indicative only, and that the issuance of this RFP is not intended to give rise to or create any representation, undertaking or warranty on behalf of the IAA or anyone on its behalf with respect to the Services.
- 17.2. The IAA reserves the right to alter and/or amend the RFP and/or issue a new RFP, or other process with respect to the Services, which may include other Threshold Requirements, or require additional pre-qualification or minimum requirements in the Tender Documents, or issue a different procedure, inviting or not the Bidders to take part in such process, or hire the Services in other way deemed appropriate, including alternatives not based on a tender.
- 17.3. It is hereby expressly clarified that the IAA shall not be obligated to accept any of the Proposals to this RFP. Without derogating from the generality of the foregoing, the IAA reserve the right not to proceed with this Tender or any part thereof, and may terminate or cancel this Tender or any other procedures which are conducted with respect thereto, at any time, as it shall deem appropriate.
- 17.4. Participation in this Tender does not confer upon a Bidder or an Awarded Bidder any right with respect to the award of the bidding and Work Order.
- 17.5. The Awarded Bidders shall not be entitled to any payment, remedy, compensation or indemnification related thereto un the event that the Tender was cancelled.
- 17.6. It is expressly understood that the reliance by the Bidders on a representation or information provided by the IAA with respect to the Tender shall be done at the Bidder's sole responsibility and risk. The IAA and anyone on its behalf, will not be responsible in any respect for any loss or damage whatsoever suffered by any Bidder or anyone on its behalf, due to the use or reliance on such representation and/or information contained in this RFP.
- 17.7. Should any reservation, irregularity, error, modification or fault ("**Reservation**") appear in the Bidder's Proposal, for any reason whatsoever (including if due to willful or negligent act of the Bidder), the IAA shall be entitled, at its sole discretion, to take any or all of the following action: (i) to disqualify the Proposal; (ii) to request from the Bidder clarifications with regard to such Reservation and then accept or reject it, at its sole discretion; (iii) to disregard such Reservation in the evaluation of the Proposal and evaluate the Proposal without taking the Reservation into account;



18. **Intellectual Property**

The Tender Documents are and shall remain the property of the IAA, and are entrusted with the Bidders for the sole purpose of the participation in the Tender.

19. **Governing Law**

This Tender shall be governed and construed in accordance with the laws of the State of Israel, including the Mandatory Tenders Law, 5752-1992 and the Regulations.

The courts of Tel Aviv-Jaffa, Israel shall have exclusive jurisdiction in any and all disputes arising out of or relating to this Tender.

Michael Grinberg,
Contracts & Purchasing Department
Israel Airports Authority



APPENDIX "A"

STATEMENT FORM

To:

Israel Airport Authority

Re: Tender No. 200007167 for the Provision of Professional Airport /Aviation Planning and Consulting Services for the Israel Airports Authority

In response to the RFP for Tender No. 200007167 for the Provision of Professional Airport/Aviation Planning and Consulting Services for the Israel Airports Authority, issued on July 20, 2026, (the “**RFP**” and the “**Tender**”, respectively), we the undersigned, _____ (name of Bidder to be completed) after having thoroughly and carefully read the Tender Documents, are pleased to submit our Proposal to the Tender.

1. We agree to all the provisions in the RFP and other Tender Documents and we submit our Proposal in accordance with the terms and provisions contained therein.
2. We warrant that the Proposal is accurate, complete and up to date at the time of the Submission Date, in accordance with the requirements of the RFP.
3. We acknowledge and accept the provisions of Section 17 (Reservation of Rights) of the RFP, and without derogating from the generality of the foregoing, understand that the submission of our Proposal shall not be deemed in any way to create an obligation on the part of the Tender Committee to announce our compliance with the Threshold Requirements and/or to declare us Awarded Bidders; that the Tender Committee has the right to reject, as it deems appropriate, the Proposal submitted by the Bidder; and that the Tender Committee has the right, as it deems appropriate, to annul the Tender process and to reject all Proposals at any time, all, in accordance with the provisions of the RFP and according to law.
4. The Bidder shall be bound by its Proposal, which shall be valid for period as specified in the RFP.
5. There are no actions or proceedings pending nor, to the best knowledge of the Bidder and after due investigation, actions or proceedings which might result in any material or adverse change in the Bidder's business, operations, affairs, condition, assets, prospects, cash flow or any of its properties or assets;
6. The Proposal is genuine and not collusive or sham. We have not, directly or indirectly, induced or solicited any other Bidder to put in a false or sham Proposal, and have not by ourselves, or directly or indirectly, colluded, arranged or agreed with any Bidder to secure any advantage against any other bidder, or to secure any advantage against the IAA of anyone interested in the Tender;



7. Details of the Bidder:

Name: _____
Business _____
Address: _____
Phone: _____
Facsimile: _____
E-mail: _____
Website: _____

Registration Number: _____
Country of _____
Incorporation: _____

Israeli
Representative*: _____
**for non-Israeli companies only, if relevant*

Does the Bidder have an Israeli subsidiary or affiliate company? Yes ☐ No ☐
*If yes – identify and
provide details:* _____

Authorized
Signatories: _____

8. Compliance with Threshold Requirements

8.1. The Bidder is a corporation, duly incorporated and validly existing under the laws of the jurisdiction in which it was incorporated;

8.2. The Bidder planned as a Principal Planner, during the last 7 years prior to the Submission Date, at least the following facilities:

8.2.1. A terminal facility as part of an airport, with annual passenger traffic of at least 20 million, that includes, *inter alia*, the planning of all the following core elements:

8.2.1.1. Passenger terminal processing facilities;

8.2.1.2. All the following: planning of aircraft parking aprons, including aircraft positioning, aircraft stand markings according to relevant standards, location of aircraft refueling systems, air conditioning systems, electrical systems, VDGS systems, planning of aircraft movement to stands, and examination of ground support equipment operation in the aircraft's vicinity.

8.2.1.3. Baggage handling systems;

Note: the Bidder may present its experience in planning all the above elements (and the included subsystems) in one terminal and/or in several terminals (in one airport/airfield or more, each with annual passenger traffic of at least 20 million).



Name of Airport/Airfield		
Customer Details (Name of customer, contact person telephone No. and e-mail address)		
Airport Annual Passenger Traffic - at least 20 million (Yes/No, please specify)		
Date of Completion of the Project		
Description of the Project		
Core Elements included in the Plan (Please mark ✓ in the relevant boxes and include a short description. Note that in order to demonstrate compliance with the Threshold Requirement, Bidders must present project(s) in which all the specified elements were included)	☐ Passenger terminal processing facilities ☐ aircraft parking aprons, including aircraft positioning and markings according to relevant standards ☐ fueling systems ☐ air-conditioning systems ☐ electrical systems ☐ VDGS ☐ planning of aircraft movement to stands ☐ examination of ground support equipment operation in the aircraft's vicinity ☐ Baggage handling system	☐ Passenger terminal processing facilities ☐ aircraft parking aprons, including aircraft positioning and markings according to relevant standards ☐ fueling systems ☐ air-conditioning systems ☐ electrical systems ☐ VDGS ☐ planning of aircraft movement to stands ☐ examination of ground support equipment operation in the aircraft's vicinity ☐ Baggage handling system

8.2.2. At least two (2) of the following: airport control tower and/or airport cargo handling area.

Note: the Bidder may present its experience in planning all the above elements in one airport/airfield or two.



Name of Airport		
Customer Details (Name of customer, contact person telephone No. and e-mail address)		
Date of Completion of the Project		
Description of the Project (control tower/cargo handling area, please detail)		

Note: at least one of the facilities specified above has been completed, as at the Submission Date, i.e. the facility was constructed and delivered to the customer and/or operational use of the facility commenced.

8.2.3. Air traffic management systems in an airport with annual passenger traffic of at least 20 million per year or at least 150,000 aircraft movements per year, where the system includes, at a minimum, all the following systems:

8.2.3.1. Navigation systems;

8.2.3.2. Communication systems;

8.2.3.3. Radar systems (PSR+MSSR+MLAT).

Note: The Bidder may present experience gained in the design of all the aforementioned core areas, within the framework of the design of one system and/or a number of air traffic management systems in airports that meet the above conditions.



Name of Airport		
Customer Details (Name of customer, contact person telephone No. and e-mail address)		
Airport with annual passenger traffic of at least 20 million per year or at least 150,000 aircraft movements per year (Yes/No, please specify)		
Description of the Systems (Please mark √ in the relevant boxes and include a short description. Note that in order to demonstrate compliance with the Threshold Requirement, Bidders must present project(s) in which all the specified systems were included)	☐ Navigation systems ☐ Communication systems ☐ Radar systems (PSR+MSSR+MLAT)	☐ Navigation systems ☐ Communication systems ☐ Radar systems (PSR+MSSR+MLAT)

8.3. The Bidder performed as a Principal Planner, during the last 7 years prior to the Submission Date, at least one "airport master plan" for an airport/airfield with annual passenger traffic of at least 20 million.

Name of Airport/Airfield		
Customer Details (Name of customer, contact person telephone No. and e-mail address)		
Airport Annual Passenger Traffic - at least 20 million (Yes/No, please specify)		
Date of Completion of Planning		
Description of the Project (e.g. project included control tower/cargo handling area, please detail)		



Number of lines in the tables above is for illustration purposes only. Bidders may submit separate tables in same format.

The Bidder shall provide the data and information necessary to demonstrate compliance with any of the above Threshold Requirement.

9. Detailed herein is information contained in the Proposal which the Bidder considers to be confidential [to be completed in accordance with the provisions of Section 15.2 of the RFP]:

Names and details of customers will remain confidential however, any other details and information required for demonstrating compliance with Threshold Requirements shall not be considered as confidential and will not be excluded from the other Bidders' review.

10. We acknowledge and agree that the IAA, at its sole and absolute discretion, shall have the sole and independent discretion whether to accept said confidentiality request and we shall have no claim, demand and/or right regarding to or arising out of the aforesaid.

11. The Bidder's bank account details are as follows:

Name of Bank: _____

Branch name and number: _____

Address: _____

Account number: _____

Iban / Swift number: _____

Bidder's accountant / contact person for payment related issues: _____

Phone number: _____

E-mail: _____

_____ Name of Bidder	_____ Signature(s) and Corporate Seal	_____ Date
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APPENDIX B

- *Sourcing Vision Training manual for Bidders* -